



**Communications Committee:**

The committee builds awareness of ULI Baltimore's mission and promotes its programs and events to the membership and the community through its website, electronic newsletter, press releases, email blasts, direct mail and PowerPoint presentations.

Contact: **John T. Lange**, Principal, Director of Marketing, Hord/Coplan/Macht, 443.451.2346, [jlange@hcm2.com](mailto:jlange@hcm2.com)

**Membership Committee:**

Helps grow a healthy and diverse membership base, welcomes new members, hosts networking events, assists with non-member outreach, helps organize special new member only events, and encourages active participation by members on various ULI Baltimore initiatives.

Contact: **Terry Anne Hearn**, V.P. Business Development, Residential Title & Escrow Company, Commercial Settlement Services, 410.415.7550, [tahearn@residentialtitle.com](mailto:tahearn@residentialtitle.com)

**Programs Committee:**

Provides an array of educational opportunities ranging from practical experience gained through Baltimore's cutting edge projects to personal and corporate development opportunities via leadership and career path discussions. This committee also plans and implements the District Council's events calendar and facilitates the exchange of knowledge to promote best practices in land use development.

Contact: **Gina Stewart**, Senior Business Development Representative for Howard County, Maryland Department of Commerce. 410-591-0143, [gina.stewart@maryland.gov](mailto:gina.stewart@maryland.gov)

**Regionalism Committee:**

Helps implement ULI's mission locally and regionally by promoting best land use practices working with local governments, stakeholders and real estate professionals. The Regionalism Committee helped coordinate ULI Baltimore's participation on the Partnership for Building Reuse, which together with the National Trust for Historic Preservation, brought together community groups, real estate developers, and civic leaders around the common goal of making it easier to reuse and retrofit these valuable assets. While focused on reuse in Baltimore City, lessons learned are applicable in older communities throughout Maryland. The committee also facilitated the City of Annapolis' successful grant request to ULI National for its Cultural Resources Hazard Mitigation Plan and coordinated ULI member participation in key parts of the planning process. While focused on hazard mitigation in Annapolis, lessons learned are applicable in communities throughout Maryland, particularly those threatened by sea level rise.

Contact: **Kristen Mitchell**, Executive Director at Market Center Merchants Association  
443-478-3014 [krismitch728@gmail.com](mailto:krismitch728@gmail.com)

**Sponsorship Committee:**

Helps financially support ULI Baltimore and differentiates business by alignment with the trusted ULI brand. The Committee focuses on identifying, developing and communicating with our many sponsors of ULI Baltimore and developing the levels of sponsorship opportunities.

Contact: **John Harris**, Principal, Hord/Coplan/Macht, 443.451.2335, [jharris@hcm2.com](mailto:jharris@hcm2.com)

**Young Leaders Group (YLG) Committee:**

Hosts a range of programs each year including Development Tours, Lunch and Learns and various other networking events such as the Grand Prix Party. This committee also creates a place for the leaders of tomorrow's real estate companies to interact both professionally and socially, with the leaders of today. You must be a member of ULI and be under the age of 35 to be part of the Young Leaders Group.

Contact: **Steve Marker**, Design Manager, COPT 443.285.5645, [Steve.Marker@copt.com](mailto:Steve.Marker@copt.com)

**ULI Bay Committee:**

A satellite committee of ULI Baltimore, ULI Bay provides a full agenda of programs, networking opportunities, and initiatives for the Eastern Shore Counties of Maryland. The Bay Committee's focus is to advance the ULI Mission – to promote the responsible use of the land and create and sustain thriving communities worldwide – throughout Maryland's beautiful and growing Eastern Shore.

Contact: **David A. Zeitlin**, Business Development Manager, Cambridge Architectural  
571-536-6124, [davidzeitlin@gmail.com](mailto:davidzeitlin@gmail.com)

There are also several Committees that are by invitation only. These include the Advisory Committee, the WaveMaker Committee, TOD Product Council, Women's Leadership Initiative (WLI), and the Partnership Forum Committee. If you are interested in learning more about how to be involved in these Committees please contact ULI Baltimore District Council Coordinator, **Lisa Norris**, ULI Baltimore, Office: 410.844.0410 or Cell: 443.824.4246, or via email at [Lisa.Norris@uli.org](mailto:Lisa.Norris@uli.org).



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